

## The Family Law Company by Hartnell Chanot selects Egress to secure confidential information shared with external third parties



The **Family Law** Co.  
by Hartnell Chanot



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THE FAMILY LAW COMPANY

As the largest firm of family law solicitors in the South West region, The Family Law Company by Hartnell Chanot has built their reputation on the excellence of their services, which extends to the protection of highly sensitive information that needs to be shared outside the firm's secure networks. Dealing with a range of third party clients and partners, including police, courts, medical experts and other legal firms, The Family Law Company required a robust encryption solution that would secure shared information, whilst also integrating with existing work practices so that efficiency would not be compromised.

### The challenge

Prior to deploying Egress Protect, the firm had relied on less secure methods for transferring large files. Not only was this a data security concern, but as multiple products were being used, it was difficult for the IT department to manage and control where information was being shared. As a result, auditing issues arose as there was no efficient way of tracking the flow of information in and out of the organisation, which if left unchecked, could have led to a data breach and compliancy concerns particularly in the wake of the recent legislative changes from the Solicitors Regulation Authority (SRA).

## The solution

“When selecting an encryption product, we were looking to secure and streamline our information sharing process,” explains Scott Rose, IT Manager for The Family Law Company. “As our solicitors communicate with a variety of third parties about highly confidential information, we needed a solution that not only protected that data but also allowed us to track, audit and control its flow in and out of the firm.

“Egress Protect has enhanced the way we share confidential information,” Scott Rose continues. “Not only does it provide a comprehensive solution for securing data – whether you’re sharing via email, large file transfer or removable media – it also integrates with Microsoft Outlook, removing the need for users to have multiple accounts on different systems depending on the type and size of the information being shared.”

Commenting on the announcement, UK Sales Manager Kelly McCann stated: “We are delighted that The Family Law Company has chosen Egress to provide their email and file encryption solution. Following recent legislation from the SRA mandating all professional services firms nominate or employ a compliance officer, we are seeing an increasing number of our clients making information security a key priority. Without clear security policies and investment in the right technology, firms risk substantial regulatory fines and reputational damage.”

McCann continues: “By working closely with The Family Law Companies, not only can we help them to mitigate this risk and remain compliant, but also streamline business processes that will enhance efficiency and reduce costs in the long term.”

## About Egress

Egress takes a people-centric approach to data security – helping users receive, manage and share sensitive data securely to meet compliance requirements and drive business productivity. Using machine learning, Egress ensures information is protected relative to the risk of a data breach and reduces user friction to ensure smooth adoption.

Trusted by enterprise organisations and governments around the globe, Egress’ award-winning platform provides email encryption, secure file transfer and online collaboration services, as well as risk management, accidental send prevention, and compliance auditing and reporting.

Egress is headquartered in London, with regional offices in the UK, the US, Canada and the Netherlands.

### A streamlined approach

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### An industry requirement

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### Protecting the business

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### Integrated simple security

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