



Thomson Snell & Passmore

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David Bennett
Head of Information Systems
Thomson Snell & Passmore

Law firm Thomson Snell & Passmore selects Egress to provide secure email encryption and enhanced operational efficiency

Egress Software Technologies, the leading provider of email and file encryption software to professional services firms, today announces that regional law firm Thomson Snell & Passmore has selected Egress to protect client information sent by email and offer a simple mechanism to transfer large files securely.

The challenge

With a reputation built on the excellence of their legal services across 25 practice areas, Thomson Snell & Passmore prides itself on the quality of service they provide to clients. Consequently, much of the firm’s success has been based on long-term client relationships that encourage a culture of respect, understanding, excellence and trust.

Preserving trust

“As a firm, we are very proud of our reputation in the market, and one of the major reasons for our success has been the level of long-term trust we have built with our clients. Preserving this trust is of paramount importance to the future of our business, which is why we must guarantee the security and confidentiality of highly sensitive client information.”

A differentiating service

“We are also seeing huge benefits from the Egress licensing model, which allows recipients of encrypted emails to reply securely and free of charge as many times as they need. As a result, we are able to offer our clients a service that not only gives us peace of mind when handling sensitive information, but also provides the firm with a differentiating service that other legal practices cannot offer.”

Strong benefits

“Not only will Email and File Protection ensure the confidentiality of Thomson Snell & Passmore’s client information, but it will improve efficiency, streamline their systems and enable them to offer a market differentiating service. We are confident that these cost savings, efficiency gains and additional service offerings will provide the firm with a strong set of benefits”

For more information about Egress services and solutions contact

E: info@egress.com

W: www.egress.com

T: +44 (0)871 376 0014

The solution

David Bennett, Head of Information Systems at Thomson Snell & Passmore, explains: “As a firm, we are very proud of our reputation in the market, and one of the major reasons for our success has been the level of long-term trust we have built with our clients. Preserving this trust is of paramount importance to the future of our business, which is why we must guarantee the security and confidentiality of highly sensitive client information.

“By selecting Egress Email and File Protection, we are able to guarantee 100% client confidentiality and demonstrate tangible efficiency and costs savings when sharing electronic information,” Bennett continues. “This can be via email or large file transfer, which means that in many cases, clients can use a single system to access confidential information and avoid the unnecessary burden of ‘deal rooms’ that require additional usernames and passwords.

“We are also seeing huge benefits from the Egress’ licensing model, which allows recipients of encrypted emails to reply securely and free of charge as many times as they need. As a result, we are able to offer our clients a service that not only gives us peace of mind when handling sensitive information, but also provides the firm with a differentiating service that other legal practices cannot offer. In the current competitive legal services landscape, this is a fantastic selling point.”

Tony Pepper, CEO of Egress Software Technologies, states: “The decision by Thomson Snell & Passmore to use Egress to provide email and file encryption is further evidence of the emphasis that law firms are now placing on information security. Not only will Email and File Protection ensure the confidentiality of Thomson Snell & Passmore’s client information, but it will improve efficiency, streamline their systems and enable them to offer a market differentiating service. We are confident that these cost savings, efficiency gains and additional service offerings will provide the firm with a strong set of benefits, and we look forward to continuing to work closely with them in the future.”

About Egress Software Technologies

Egress Software Technologies is the leading provider of privacy and risk management services designed to manage and protect unstructured data.

Offering Government and Enterprise customers a portfolio of complementary services, the Egress platform leverages machine learning led policy management, encryption and eDiscovery to enable end-users to share and collaborate securely, while reducing the risk of loss and maintaining compliance. These award-winning integrated services include email and document classification, accidental send prevention, secure email and file transfer, secure managed file transfer, secure online collaboration and secure archive.

Certified by Government, Egress offers a seamless user experience, powerful real-time auditing and patented information rights management, all accessible using a single global identity.

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