

Law firm Thomson Snell & Passmore selects Egress to provide secure email encryption and enhanced operational efficiency



Thomson Snell & Passmore



“By selecting Egress Protect, we are able to guarantee 100% client confidentiality and demonstrate tangible efficiency and costs savings when sharing electronic information. This can be via email or large file transfer.”

DAVID BENNETT, HEAD OF INFORMATION SYSTEMS, THOMSON SNELL & PASSMORE

Egress, the leading provider of email and file encryption software to professional services firms, today announces that regional law firm Thomson Snell & Passmore has selected Egress to protect client information sent by email and offer a simple mechanism to transfer large files securely.

The challenge

With a reputation built on the excellence of their legal services across 25 practice areas, Thomson Snell & Passmore prides itself on the quality of service they provide to clients. Consequently, much of the firm’s success has been based on long-term client relationships that encourage a culture of respect, understanding, excellence and trust.

The solution

David Bennett, Head of Information Systems at Thomson Snell & Passmore, explains: “As a firm, we are very proud of our reputation in the market, and one of the major reasons for our success has been the level of long-term trust we have built with our clients. Preserving this trust is of paramount importance to the future of our business, which is why we must guarantee the security and confidentiality of highly sensitive client information.

“By selecting Egress Protect, we are able to guarantee 100% client confidentiality and demonstrate tangible efficiency and costs savings when sharing electronic information,” Bennett continues. “This can be via email or large file transfer, which means that in many cases, clients can use a single system to access confidential information and avoid the unnecessary burden of ‘deal rooms’ that require additional usernames and passwords.

“We are also seeing huge benefits from the Egress’ licensing model, which allows recipients of encrypted emails to reply securely and free of charge as many times as they need. As a result, we are able to offer our clients a service that not only gives us peace of mind when handling sensitive information, but also provides the firm with a differentiating service that other legal practices cannot offer. In the current competitive legal services landscape, this is a fantastic selling point.”

Tony Pepper, CEO of Egress Software Technologies, states: “The decision by Thomson Snell & Passmore to use Egress to provide email and file encryption is further evidence of the emphasis that law firms are now placing on information security. Not only will Egress Protect ensure the confidentiality of Thomson Snell & Passmore’s client information, but it will improve efficiency, streamline their systems and enable them to offer a market differentiating service. We are confident that these cost savings, efficiency gains and additional service offerings will provide the firm with a strong set of benefits, and we look forward to continuing to work closely with them in the future.”

About Egress

Egress takes a people-centric approach to data security – helping users receive, manage and share sensitive data securely to meet compliance requirements and drive business productivity. Using machine learning, Egress ensures information is protected relative to the risk of a data breach and reduces user friction to ensure smooth adoption.

Trusted by enterprise organisations and governments around the globe, Egress’ award-winning platform provides email encryption, secure file transfer and online collaboration services, as well as risk management, accidental send prevention, and compliance auditing and reporting.

Egress is headquartered in London, with regional offices in the UK, the US, Canada and the Netherlands.

Preserving trust

“As a firm, we are very proud of our reputation in the market, and one of the major reasons for our success has been the level of long-term trust we have built with our clients. Preserving this trust is of paramount importance to the future of our business, which is why we must guarantee the security and confidentiality of highly sensitive client information.”

A differentiating service

“We are also seeing huge benefits from the Egress licensing model, which allows recipients of encrypted emails to reply securely and free of charge as many times as they need. As a result, we are able to offer our clients a service that not only gives us peace of mind when handling sensitive information, but also provides the firm with a differentiating service that other legal practices cannot offer.”

Strong benefits

“Not only will Email and File Protection ensure the confidentiality of Thomson Snell & Passmore’s client information, but it will improve efficiency, streamline their systems and enable them to offer a market differentiating service. We are confident that these cost savings, efficiency gains and additional service offerings will provide the firm with a strong set of benefits”