



# Egress Email and File Protection is cream of the crop for **Farm Credit Mid-America**

## Customer background

One of the largest associations within the Farm Credit System, Farm Credit Mid-America is an agricultural lending cooperative owned and controlled by its customers. With more than 1,100 employees, the cooperative serves more than 100,000 customers throughout Indiana, Ohio, Kentucky and Tennessee.

## The business challenge

Leading financial organizations are deploying solutions for internal systems as best practice to stay ahead of increasingly rigorous compliance, risk and insider threat protection.

Farm Credit Mid-America proactively sought a solution to protect internal communications containing sensitive information.

## The solution: The Egress Platform

Following an extensive evaluation, Michael Laun, Systems Engineer at Farm Credit Mid-America, chose the Egress data security platform, specifically Egress Email and File Protection. A key determining factor for Laun and his team was that Egress can be deployed as a cloud-based solution that wouldn't require any on-premise infrastructure.

Used across Farm Credit Mid-America to secure internal communications, Email and File Protection automatically encrypts emails containing sensitive information, such as customer and personnel data, and user names and passwords.



## Company highlights

- Agricultural lending cooperative
- Headquartered in Louisville, KY
- Serves more than 100,000 customers throughout Indiana, Ohio, Kentucky and Tennessee

## Business challenges

- Protect internal communications containing sensitive information

## Business impact

- ✓ Provide secure, streamlined solutions for sharing sensitive customer and personnel information – easy-to-use with no training required
- ✓ Cloud-based deployment, with no need for additional infrastructure
- ✓ Support business expansion through seamless migration of email system

“Egress Email and File Protection is unbelievably stable and works exactly the way we want it to work. It’s so seamless, we don’t even notice it.”

Michael Laun, Systems Engineer, Farm Credit Mid-America

Laun particularly liked the fact that with Egress the user can easily control access to encrypted information. This helps ensure that sensitive HR content is only accessible to the person for whom it was intended, and cannot be forward to other people, downloaded or copied/pasted in violation of HR policies. Additionally, the sender can revoke access, even after the email has been sent.

Laun was also impressed with the ease of implementation and use, and said: “Egress Email and File Protection is unbelievably stable and works exactly the way we want it to work. It’s so seamless, we don’t even notice it.”

### Support for business growth

Farm Credit Mid-America recently expanded its business operations, branding its longtime consumer loans division as Rural 1st, which offers construction, lot, recreational land and home equity loans to customers. When setting up the new brand, Farm Credit Mid-America needed to migrate employees over to the new email system.

“The Egress Support Team worked hand-in-hand with us to set up the new email accounts and migrate the users’ emails, including encrypted content. The response from Egress Support team was outstanding and the migration process was seamless – about as easy as it could possibly be,” said Laun.



### About Egress Software Technologies Inc

Egress helps enterprises protect unstructured data to meet compliance requirements and drive business productivity. The company’s AI-powered platform enables users to control and secure the data they share. The award-winning solution provides email and document classification, accidental send prevention, email and file protection, secure online collaboration and audit and compliance reporting. Trusted by over 2,000 enterprise organizations and governments around the globe, Egress offers a seamless user experience, powerful real-time auditing and patented information rights management, all accessible via a single global identity.



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