



## The Family Law Co. by Hartnell Chanot

### The Family Law Company by Hartnell Chanot selects Egress to secure confidential information shared with external third parties

*“As our solicitors communicate with a variety of third parties about highly confidential information, we needed a solution that not only protected that data but also allowed us to track, audit and control its flow in and out of the firm.”*

Scott Rose  
IT Manager  
The Family Law Company

As the largest firm of family law solicitors in the South West region, The Family Law Company by Hartnell Chanot has built their reputation on the excellence of their services, which extends to the protection of highly sensitive information that needs to be shared outside the firm’s secure networks. Dealing with a range of third party clients and partners, including police, courts, medical experts and other legal firms, The Family Law Company required a robust encryption solution that would secure shared information, whilst also integrating with existing work practices so that efficiency would not be compromised.

#### The Challenge

Prior to deploying Egress Email and File Protection, the firm had relied on less secure methods for transferring large files. Not only was this a data security concern, but as multiple products were being used, it was difficult for the IT department to manage and control where information was being shared. As a result, auditing issues arose as there was no efficient way of tracking the flow of information in and out of the organisation, which if left unchecked, could have led to a data breach and compliancy

## A streamlined approach

“When selecting an encryption product, we were looking to secure and streamline our information sharing process.”

## An industry requirement

“Following recent legislation from the SRA mandating all professional services firms nominate or employ a compliance officer, [Egress] are seeing an increasing number of our clients making information security a key priority.”

## Protecting the business

“Without clear security policies and investment in the right technology, firms risk substantial regulatory fines and reputational damage.”

## Integrated simple security

“Not only does [Email and File Protection] provide a comprehensive solution for securing data – whether you’re sharing via email, large file transfer or removable media – it also integrates with Microsoft Outlook, removing the need for users to have multiple accounts on different systems depending on the type and size of the information being shared.”

### For more information about

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concerns, particularly in the wake of the recent legislative changes from the Solicitors Regulation Authority (SRA).

## The Solution

“When selecting an encryption product, we were looking to secure and streamline our information sharing process,” explains Scott Rose, IT Manager for The Family Law Company. “As our solicitors communicate with a variety of third parties about highly confidential information, we needed a solution that not only protected that data but also allowed us to track, audit and control its flow in and out of the firm.

“Email and File Protection has enhanced the way we share confidential information,” Scott Rose continues. “Not only does it provide a comprehensive solution for securing data – whether you’re sharing via email, large file transfer or removable media – it also integrates with Microsoft Outlook, removing the need for users to have multiple accounts on different systems depending on the type and size of the information being shared.”

Commenting on the announcement, UK Sales Manager Kelly McCann stated: “We are delighted that The Family Law Company has chosen Egress to provide their email and file encryption solution. Following recent legislation from the SRA mandating all professional services firms nominate or employ a compliance officer, we are seeing an increasing number of our clients making information security a key priority. Without clear security policies and investment in the right technology, firms risk substantial regulatory fines and reputational damage.”

McCann continues: “By working closely with The Family Law Companies, not only can we help them to mitigate this risk and remain compliant, but also streamline business processes that will enhance efficiency and reduce costs in the long term.”

## About Egress Software Technologies

Egress Software Technologies is the leading provider of privacy and risk management services designed to manage and protect unstructured data.

Offering Government and Enterprise customers a portfolio of complementary services, the Egress platform leverages machine learning led policy management, encryption and eDiscovery to enable end-users to share and collaborate securely, while reducing the risk of loss and maintaining compliance. These award-winning integrated services include email and document classification, accidental send prevention, secure email and file transfer, secure managed file transfer, secure online collaboration and secure archive.

Certified by Government, Egress offers a seamless user experience, powerful real-time auditing and patented information rights management, all accessible using a single global identity.

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