



***“One of the main reasons we chose Egress Email and File Protection was due to their ability to simplify and streamline data protection. In addition, Egress not only allows us to secure sensitive information shared with external third parties, but also with internal users by allowing us to encrypt data stored at rest on Exchange”***

Mark Butler  
Senior Network & Applications Support  
Analyst  
Certas Energy

### ***Certas Energy protects sensitive information from data breach using Egress***

Supplying domestic, commercial, agricultural and industrial customers, Certas Energy is one of the largest distributors of fuel and lubricants in Britain. Working within a network of over 150 depots, 1,000 tankers, supplying 1,200 retail forecourts and 2,500 employees, Certas Energy delivers billions of litres of fuel every year.

#### **The Challenge**

The complex nature of Certas Energy’s internal and external network of departments and approved third party partners means that often the easiest form of communication is email and electronic large file transfer. The business recognised that much of the information shared electronically could be commercially (and personally) sensitive, and communication via clear text email and standard FTP sites posed a threat to data protection.

### **A seamless solution**

“One of the main reasons we chose Email and File Protection was due to their ability to simplify and streamline data protection.”

### **Ease of use**

“Egress not only allows us to secure sensitive information shared with external third parties, but also with internal users by allowing us to encrypt data stored at rest on Exchange. Since then, Certas Energy has been able to provide easy-to-use encryption to employees, ensuring that all confidential information can be protected”

### **Improved efficiency**

“Increasingly, our internal and external communications were going online in order to improve cost-effectiveness and productivity. As a result, Certas Energy employees share commercially sensitive documentation, such as partner contracts and clients’ personal information (for marketing and reporting purposes) via email and ad-hoc file transfer solutions.”

### **For more information about Egress contact:**

E: [info@egress.com](mailto:info@egress.com)

W: [www.egress.com](http://www.egress.com)

T: +44 (0)844 800 0172

“In order to improve information security, in 2013 Certas Energy decided to procure email and file encryption solutions,” explains Mark Butler, Senior Network & Applications Support Analyst. “Increasingly, our internal and external communications were going online in order to improve cost-effectiveness and productivity. As a result, Certas Energy employees share commercially sensitive documentation, such as partner contracts and clients’ personal information (for marketing and reporting purposes) via email and ad-hoc file transfer solutions.”

### **The Solution**

In May 2012, Certas Energy approached Egress Software Technologies about its award-winning email and file transfer solutions. Understanding that Egress Email and File Protection could seamlessly integrate with their email client, Microsoft Outlook, Certas Energy recognised employees can be provided with data protection at the click of a button.

“Inevitably, the easier a product is to use, the faster and more effectively it will be adopted by employees,” continues Butler. “One of the main reasons we chose Email and File Protection was due to their ability to simplify and streamline data protection. In addition, Email and File Protection not only allows us to secure sensitive information shared with external third parties, but also with internal users by allowing us to encrypt data stored at rest on Exchange.

Egress UK Sales Director Kelly McCann comments: “We are proud to have worked closely with Certas Energy over the last three years to ensure their employees have easy access to data protection measures. During this timeframe, we have seen information security, and in particular secure electronic communication solutions, rise up the agenda for enterprise organisations. As an early adopter of data protection measures in this space, Certas Energy can ensure they are using Egress to offer their clients a superior service and stand out from their competitors.”

### **About Egress Software Technologies**

Egress Software Technologies is the leading provider of privacy and risk management services designed to manage and protect unstructured data.

Offering Government and Enterprise customers a portfolio of complementary services, the Egress platform leverages machine learning led policy management, encryption and eDiscovery to enable end-users to share and collaborate securely, while reducing the risk of loss and maintaining compliance. These integrated services include email and document classification, accidental send prevention, secure email and file transfer, secure managed file transfer, secure online collaboration and secure archive.

Certified by Government, Egress offers a seamless user experience, powerful real-time auditing and patented information rights management, all accessible using a single global identity.

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