



Barcan+Kirby

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Justine Tipling
Systems Manager
Barcan+Kirby

Leading law firm Barcan+Kirby selects Egress Email and File Protection to secure confidential client data shared electronically with third parties

As a respected law firm in Southwest England, Barcan+Kirby has built their reputation on the excellence of their services, including protecting the highly sensitive information that needs to be shared electronically with clients and third parties, such as police, law courts and other law firms. Consequently, Barcan+Kirby required a robust email and file encryption solution that would offer comprehensive security features, while also integrating smoothly with the firm’s established business processes.

The challenge

“In order to continue to offer the highest quality legal services, our solicitors are now regularly required to communicate electronically with a wide range of third parties regarding confidential client information,” explains Barcan+Kirby’s Systems Manager, Justine Tipling.

Secure, audit and control information

“In order to continue to offer the highest quality legal services, our solicitors are now regularly required to communicate electronically with a wide range of third parties regarding confidential client information. As such, we required a solution that would not only secure and encrypt this data, but would allow us to track, audit and control its flow into and out of the firm.”

End-to-end protection

“Egress protects this information throughout the data sharing process, as recipients can reply to secure emails free of charge as many times as required. This end-to-end protection gives users and their recipients confidence that their information is secure at all times.”

Confidence in data security

“Egress gives citizens, customers, external suppliers and third party agencies the confidence that their information is being sent securely.”

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The Solution

Egress offers unique ‘follow the data’ control and real-time auditing, enabling users to stay in control of the information they share, even after it has left their premises. “Using Email and File Protection, Barcan+Kirby employees can secure and manage the sensitive case information that they share externally,” continues Justine Tipling. “Package restrictions and the ability to, if necessary, revoke access to secure emails enables us to place limitations on what recipients can do with the information that is shared with them.”

“In addition, Egress protects this information throughout the data sharing process, as recipients can reply to secure emails free of charge as many times as required,” states Justine Tipling. “This end-to-end protection gives users and their recipients confidence that their information is secure at all times.”

Commenting on the announcement, Egress Software Technologies UK Sales Manager Kelly McCann said: “We are delighted that Barcan+Kirby has chosen to secure their confidential client information using Egress. In a competitive market and with the introduction of new regulatory legislation, we are seeing many of our professional services clients prioritising information security in order to protect their reputations and differentiate themselves from other firms. Despite this, without clear security policies and investment in the right technologies, law firms risk financial penalties and considerable reputational damage. Working closely with Barcan+Kirby, not only are we mitigating this risk, but by offering innovative email and file encryption technology, we are helping them to maintain their position as a leading law firm.”

About Egress Software Technologies

Egress Software Technologies is the leading provider of privacy and risk management services designed to manage and protect unstructured data.

Offering Government and Enterprise customers a portfolio of complementary services, the Egress platform leverages machine learning led policy management, encryption and eDiscovery to enable end-users to share and collaborate securely, while reducing the risk of loss and maintaining compliance. These award-winning integrated services include email and document classification, accidental send prevention, secure email and file transfer, secure managed file transfer, secure online collaboration and secure archive.

Certified by Government, Egress offers a seamless user experience, powerful real-time auditing and patented information rights management, all accessible using a single global identity.

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